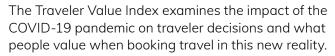
### expedia group

# The Traveler **Value Index**





The research includes 8,000 respondents from eight major markets: Australia, Canada, France, Germany, Japan, Mexico, the United Kingdom, and the United States.

#### Rising optimism



#### Vaccine passports

7 in 10 are comfortable with the concept of a vaccine passport.



#### The return of urban escapes

Searches for major cities are increasing across our marketplace: Las Vegas (+40%), Melbourne (+90%), Paris (+30%), and Sydney (+85%).<sup>1</sup>



#### Travel is the top priority

34% have larger travel budgets now compared to 2020, and nearly one in five expect travel to be the thing they spend the most on in 2021.



#### Reinforcing personal values



#### Travel goes green

59% are willing to spend more to make their trip more sustainable.



#### Identity and inclusion

65% are more likely to book with travel providers that identify their practices as inclusive.

#### Types of trips



#### **Quick getaways**

41% want to maximize their weekend adventure through more frequent, shorter trips.



#### Close to home, for now

60% will opt for domestic travel for the short-term, though 27% of travelers are considering an international trip in the next 12 months.



#### **New places**

75% are likely to select a destination they've never been to before, and 22% are seeking once-in-a-lifetime experiences on their next trip.

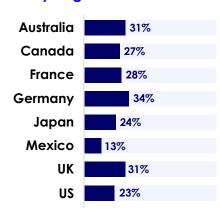
<sup>\*</sup> Expedia Group domestic and international searches from May 3 to June 14, 2021 for travel dates from August 1 to September 30, 2021 compared to previous year; city growth compared to country growth.

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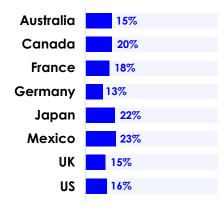
## The Traveler Value Index

### for Air

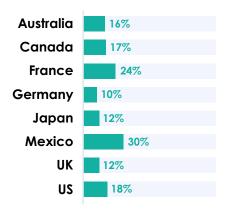
#### Ability to get a full refund



#### **Enhanced cleaning**



#### Atypical low pricing



#### Half expect to travel by air in the next year



Half of travelers expect to be taking to the skies in the next year, second only to those planning to travel by car.



**Under 40:** Younger travelers see more value in a contactless experience and low pricing.



**Above 40:** Travelers in Europe rank the ability to get a full refund as their top consideration.

### Top 3 actions for partners to build trust with travelers

Travel providers should consider what is most essential to travelers.

- Highlight commitments to social values in your marketing and listings to build connections
- Clearly communicate cancellation policies and cleanliness measures to ease anxieties
- Offer a range of prices and options to meet the desire for new experiences

























